International View Conting

November 30, 2020 edition

Discount rates drop in November and assets show strong returns.

In November, most financial markets showed strong performance in the wake of the US election outcome and successful Covid-19 vaccine trials. As a result, global bond yields dropped 20bp in the US and 10bp in the UK and Eurozone. Between December 31, 2019 and November 30, 2020,

4.5%

4,0% 3.5%

3.0%

2.5%

2.0%

1,5%

1,0%

0,5% 0,0%

> 31-Dec-19 31-Jan-20

20

-Feb-2

20

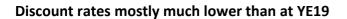
30-Apr-

31-Mar-20

31-Mav-20

30-Jun-20 31-Jul-20 31-Aug-20 30-Sep-20

USD discount rate went down 70bp, EUR rate is 50bp down, and GBP rate is 40bp lower. On average, discount rates are down 40bp from last year-end in the main currency zones, and unfunded liabilities could therefore be 5% higher than last year-end. Funded liabilities still suffer from the equity crash in March, although the strong performance in November contributed to a further recovery of the assets.



Bonds yields determine the discount rate of your company's pension liabilities under IFRS and US GAAP accounting. Early 2020, in fear of the economic consequences of the Covid-19 outbreak in Asia, bond yields fell globally as investors fled to the safety of high quality bonds. Yields spiked globally in March with panic sales of equities and corporate bonds when the worldwide impact of the virus became clear and investors worried about corporate profitability.

The pandemic's economic effects have been eased by central banks' measures, public finance support and positive vaccine trial outcomes. The confidence and stability this brought to the financial markets caused equities and bonds to make significant recovery.

In November most discount rates went further down. Compared to December 31, 2019 most discount rates are significantly lower.



Discount rate evolution 31-Dec-2018 until 30-Nov-2020 (in %) (Aon Corporate AA bond yields for selected duration⁽¹⁾)

GBP, -50bp

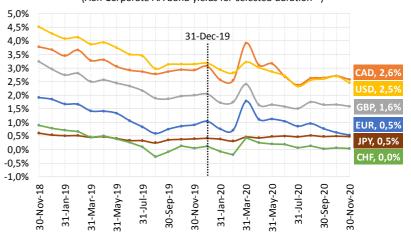
EUR, -40bp

20

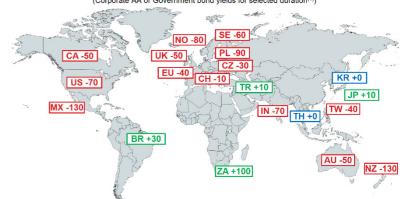
31-Oct-

30-Nov-20

Discount rate evolution 31-Dec-2019 until 30-Nov-2020 (in %) (Iboxx Corporate AA bond yields for duration of 10+ years)



Discount rate evolution 31-Dec-2019 until 30-Nov-2020 (in bp) (Corporate AA or Government bond yields for selected duration⁽¹⁾)



Unfunded liabilities around 5% higher in 2020

Unfunded employee benefit liabilities could increase on average 5% in the main currency zones due to changes in discount rates since year-end 2019. In the other currency zones, the picture is broadly similar.

				Year-to-date			
Discount rate						increase/(decrease)	
Sele	cted	31-Dec-	31-Dec-	31-Oct-	30-Nov-	Discount	Unfunded
durati	on ⁽¹⁾	18	19	20	20	rate	liability
Main currency							
USA	12	4,3%	3,2%	2,7%	2,5%	(0,7%)	8,5%
Eurozone	15	1,8%	1,0%	0,6%	0,5%	(0,5%)	7,7%
UK	20	3,0%	2,0%	1,7%	1,6%	(0,4%)	8,2%
Canada	15	3,7%	3,1%	2,7%	2,6%	(0,5%)	7,6%
Japan	10	0,5%	0,4%	0,5%	0,5%	0,1%	(1,0%)
Switzerland	15	0,8%	0,1%	0,1%	0,0%	(0,1%)	1,5%
		Ave	rage mai	in curren	cy zones	(0,4%)	5,4%
Other currency	zone	s					
Australia	10	3,7%	2,5%	2,0%	2,0%	(0,5%)	5,0%
Brazil	10	4,8%	3,1%	3,5%	3,4%	0,3%	(2,9%)
Czechia	10	1,9%	1,6%	1,0%	1,3%	(0,3%)	3,0%
India	10	7,5%	6,9%	6,3%	6,2%	(0,7%)	6,8%
Mexico	10	8,8%	6,9%	6,0%	5,6%	(1,3%)	13,0%
New Zealand	10	2,4%	1,8%	0,5%	0,5%	(1,3%)	13,7%
Norway	10	2,6%	2,3%	1,5%	1,5%	(0,8%)	8,2%
Poland	10	2,8%	2,1%	1,2%	1,2%	(0,9%)	9,3%
South Africa	10	9,8%	9,6%	11,0%	10,6%	1,0%	(8,7%)
South Korea	10	2,6%	2,3%	2,2%	2,3%	0,0%	0,0%
Sweden	10	1,7%	1,2%	0,7%	0,6%	(0,6%)	6,1%
Taiwan	10	1,0%	0,7%	0,4%	0,3%	(0,4%)	4,1%
Thailand	10	2,6%	1,5%	1,5%	1,5%	0,0%	0,0%
Turkey	10	16,0%	11,7%	14,1%	11,8%	0,1%	(0,9%)
		Ave	rage oth	er curren	cy zones	(0,4%)	4,1%
				Overall	average	(0,4%)	4,5%

Inflation expectations slightly lower

Long-term inflation rate expectations decreased slightly since year-end 2019. In the Eurozone, consumer pricebased inflation has dropped 10bp, while the retail price index in the UK is still on par with year-end 2019. A lower inflation rate generally decreases inflationdependent liabilities. Although the actual impact will be subject to the benefit plans valued.

Based on a survey among professional forecasters, the European Central Bank has raised in Q4-2020 its 5 years ahead inflation forecast back to the year-end 2019 level, although it remains significantly higher than the markets' implied inflation expectations.

	Year-to-date				
Selected	31-Dec-	31-Dec-	31-Oct-	30-Nov-	increase/
duration ⁽¹⁾	18	19	20	20	(decrease)
Eurozone CPI ⁽²⁾ 15	1,7%	1,4%	1,2%	1,3%	(0,1%)
UK RPI ⁽²⁾ 20	3,4%	3,2%	3,2%	3,2%	0,0%
ECB longterm target					
for Eurozone	1,9%	1,7%	1,6%	1,7%	0,0%

We note that UK government confirmed in November that as from 2030 RPI will be aligned with CPIH (CPI incl. housing costs). As pension increase assumptions are typically derived from RPI, this change might impact UK pension liabilities.

Bonds recovered in 2020, but not all equities

For funded liabilities the situation can be different. The Covid-19 panic caused a large-scale sale of equities and corporate bonds in Q1-2020. Since, many markets made a significant recovery.

Global equity and corporate bond indices performed strongly in November. Nevertheless, the year-to-date equity returns are still negative in Europe and UK. This implies that funded liabilities could still be under additional pressure, compared to unfunded liabilities, if they are heavily weighted toward Eurozone or UK equities.





Looking ahead

The reaction of governments and central banks on Covid-19 has steadied bond and equity markets around the world. In November the US election outcome and successful Covid-19 vaccine trials pushed global equity and corporate bond indices strongly upwards.

However, in the short term many countries will still have to deal with a rise in Covid-19 cases and avoid holiday festivities causing another peak. Lockdown measures and ongoing Brexit negotiations add to economic uncertainty. In the longer-term uncertainty remains about the evolution of the virus, impact of vaccines, economic recovery, and consequences of large government budget deficits that have been created while fighting the pandemic.

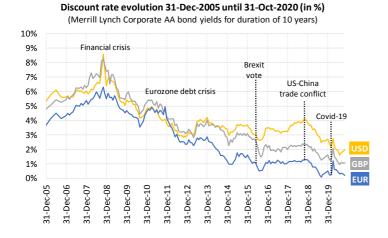
Companies should therefore closely monitor the evolution of discount rates and asset returns over the next months. Aon can help mitigate your company's exposure to balance sheet liabilities, for instance by giving advice on discount rates and other assumptions, investigating the possibility to settle your company's liabilities, or reviewing funding options. If you would like help on this feel free to contact your Aon consultant.

Background information

Employee benefit liabilities under IFRS and US GAAP accounting are calculated as the present value of your company's future pension obligations, adjusted for any available assets in an external funding vehicle. This present value is based on a discount rate derived from the yields on high quality corporate bonds with durations similar to that of these obligations, or on government bond yields if the corporate bond yield market is not deep enough.

What balance sheet impact your company can expect from a change in discount rate, depends on several factors. Important are the regional spread of your company, the duration profile of the liabilities and the size of the discount rate change. Also, other financial and demographic assumptions and the return on any available assets impact the liability.

Over the last decade discount rates showed a steady drop in most major currency zones, mainly caused by central banks' measures to avoid a global recession. In 2019 discount rates had dropped on average 70bp due to the escalating trade conflict between the USA and China, interest rate cuts by central banks and the fear of a global economic slowdown or recession.



Data sources

Discount rate and inflation rate

For the main currency zones a single equivalent rate was derived from the yield curve using cash flows representative for employee benefits in these markets. For the other currency zones, the rate was selected from the yield curve for a duration of 10 years. All rates were rounded to the nearest 10bp.

Main currenc	y zones – Yield curve source for the discount rate				
USA	Aon US corporate AA bond universe curve				
Eurozone	Aon Eurozone corporate AA curve				
UK	Aon UK single agency corporate only AA curve				
Canada	Aon Canadian new AA curve				
Japan	Aon Japanese curve				
Switzerland	Aon Swiss corporate AA bond curve				
Other current	cy zones – Yield curve source for the discount rate				
Australia	G100 discount rate curve (milliman.com)				
Brazil	Government bond rates (NTN-B, anbima.com.br)				
Czechia	10y government bond yield (investing.com)				
India	Zero coupon sovereign rupee yield curve (ccilindia.com)				
Mexico	10y government bond yield (scotiabank.com.mx)				
New Zealand	Risk-free discount rate for accounting valuation (treasury.govt.nz) (3)				
Norway	Discount rate for corporate bonds (regnskapsstiftelsen.no) ⁽³⁾				
Poland	Government bond rates (bondspot.pl)				
South Africa	Nominal zero coupon bond yield curve (iress.com)				
South Korea	Corporate AA bond yields (kis-net.kr)				
Sweden	Aon Swedish mortgage bond yield curve				
Taiwan	Government bond index report (tpex.org)				
Thailand	Zero coupon government bond yield curve (thaibma.or.th)				
Turkey	Government bond rates (Bloomberg)				
Main currenc	y zones – Yield curve source for the inflation rate				
Eurozone	Aon Eurozone inflation swap curve				
UK	Aon UK market implied break-even rate curve				

Asset return

Equity returns are based on MSCI net index evolution data published on investing.com. Corporate bond returns are based on total return index level data for the iBoxx investment grade corporate bonds as published on markit.com, and for government bond returns this is based on their investment grade sovereign and sub-sovereign bonds data. For USA, only the domestic bonds were considered. For UK, only non-gilts data was considered.

Notes

⁽¹⁾ Selected duration for major currency zones is based on the average observed duration of employee benefit liabilities in Aon's Global Survey of Retirement Plan Accounting Assumptions and is 10 years for others.

⁽²⁾ CPI: consumer price index, RPI: retail price index.

⁽³⁾ The discount rate for these countries is only published a few times per year. The most recent rate is reflected in this document.

Contact details

Aon International Retirement and Investment Team

EMEA

Stefaan Molders Aon Brussels +32 2 730 98 90 stefaan.molders@aon.com

United Kingdom

James Nicholson Aon Bristol +44 117 900 4467 james.nicholson@aon.com

Americas

Paul Garner Aon Norwalk +1 203 523 8467 paul.garner@aon.com

APAC

Ashley J Palmer Aon Hong Kong + 852 2917 7963 ashley.palmer@aon.com

The global retirement landscape is evolving at a rapid pace. Combinations of legislative, political and economic change pose both significant threats and create significant opportunities for DB and DC pension schemes. Setting and executing a successful global retirement strategy is therefore essential to managing potential risks; from effective benefits design and global mobility arrangements to the governance of financial and operational decision-making on a local, regional and multinational scale.

Aon's market-leading capabilities make us the perfect partner to help you through your unique multi-country pension challenges. Our international expertise across our broad portfolio enables us to provide integrated and comprehensive solutions, from the management of global retirement plans to the co-ordination of local retirement services. However large or small our clients' needs, we can help to empower results every step of the way.

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