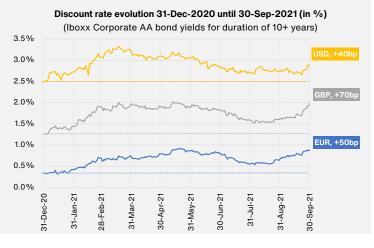
International View Conting

September 30, 2021 edition

Climbing discount rates and rising inflation, but mixed asset returns

Despite a small decrease during July and August, most bond yields are on September 30 higher than on June 30 or December 31. This seems to be a consequence of a slower than expected recovery of the

economy and higher inflation expectations. Since YE20, bond yields increased 40bp in US, 50bp in Eurozone and 70bp in UK. On average, discount rates are up 40bp from YE20 in the main currency zones, and unfunded liabilities could therefore be 6% lower than YE20. Funded liabilities are further influenced by negative year-to-date bond performance, and strong equity returns.



Update: IASB clarifies IAS19 on how to attribute benefits to periods of service

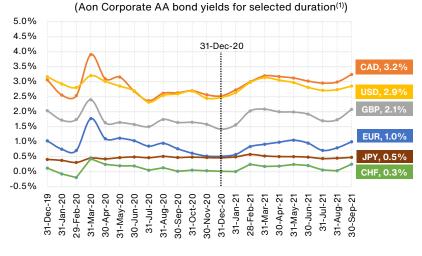
The IASB confirmation of how benefits need to be attributed to periods of service (see June 30 edition) requires attention when measuring retirement indemnities and other benefits in France. The liability for benefits in other countries, like Austria, Bulgaria, Canada, Greece, Indonesia, Thailand, and USA may be impacted too. Please reach out to your Aon specialist to analyse the situation and assess the consequences for your YE21 accounts.

Discount rates still significantly up from YE20

Bond yields determine the discount rate of your company's pension liabilities under IFRS and US GAAP accounting.

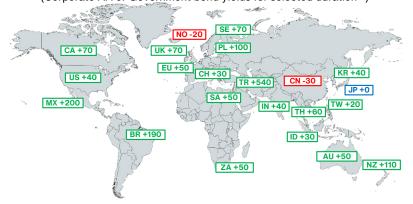
In Q1-2021 bond yields increased rapidly, driven by higher long-term inflation expectations and large stimuli packages. In Q2-2021 most yields remained stable or went slightly lower. After an initial decrease in July and August, most bond yields went up again in September and are still significantly higher compared to YE20.

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Discount rate evolution 31-Dec-2019 until 30-Sep-2021 (in %)

Discount rate evolution 31-Dec-2020 until 30-Sep-2021 (in bp) (Corporate AA or Government bond yields for selected duration⁽¹⁾)



Unfunded liabilities around 6% lower in 2021

Unfunded employee benefit liabilities could decrease on average 6% in the main currency zones due to changes in discount rates since YE20.

In other currency zones, the picture is broadly similar, except for Turkey where the increase is large due to accelerating inflation.

| | | Year-to-date | | o-date | | | |
|-----------------|--------------------|---------------|-----------|------------|---------------------|----------|-----------|
| | | Discount rate | | | increase/(decrease) | | |
| | - | 31-Dec- | 31-Dec- | 30-Jun- | 30-Sep- | Discount | Unfunded |
| Selected durati | ion ⁽¹⁾ | 19 | 20 | 21 | 21 | rate | liability |
| Main currency 2 | zones | 6 | | | | | |
| USA | 12 | 3.2% | 2.5% | 2.8% | 2.9% | 0.4% | (4.6%) |
| Eurozone | 15 | 1.0% | 0.5% | 1.0% | 1.0% | 0.5% | (7.2%) |
| UK | 20 | 2.0% | 1.4% | 1.9% | 2.1% | 0.7% | (12.9%) |
| Canada | 15 | 3.1% | 2.5% | 3.0% | 3.2% | 0.7% | (9.7%) |
| Japan | 10 | 0.4% | 0.5% | 0.5% | 0.5% | 0.0% | 0.0% |
| Switzerland | 15 | 0.1% | 0.0% | 0.2% | 0.3% | 0.3% | (4.4%) |
| | | A | verage ma | ain curren | cy zones | 0.4% | (6.4%) |
| Other currency | zone | es | | | | | |
| Australia | 10 | 2.5% | 2.0% | 2.7% | 2.5% | 0.5% | (4.8%) |
| Brazil | 10 | 6.7% | 6.7% | 7.7% | 8.6% | 1.9% | (16.2%) |
| China | 10 | 3.2% | 3.2% | 3.1% | 2.9% | (0.3%) | 3.0% |
| Indonesia | 10 | 7.5% | 6.4% | 7.0% | 6.7% | 0.3% | (2.8%) |
| India | 10 | 6.9% | 6.2% | 6.7% | 6.6% | 0.4% | (3.7%) |
| Mexico | 10 | 6.9% | 5.3% | 7.0% | 7.3% | 2.0% | (17.2%) |
| New Zealand | 10 | 1.8% | 1.0% | 1.9% | 2.1% | 1.1% | (10.3%) |
| Norway | 10 | 2.3% | 1.7% | 1.7% | 1.5% | (0.2%) | 2.0% |
| Poland | 10 | 2.1% | 1.3% | 1.8% | 2.3% | 1.0% | (9.4%) |
| Saudi Arabia | 10 | 2.7% | 1.7% | 2.1% | 2.2% | 0.5% | (4.8%) |
| South Africa | 10 | 9.6% | 10.0% | 10.1% | 10.5% | 0.5% | (4.4%) |
| South Korea | 10 | 2.3% | 2.3% | 2.7% | 2.8% | 0.5% | (4.8%) |
| Sweden | 15 | 1.4% | 0.9% | 1.4% | 1.6% | 0.7% | (9.9%) |
| Taiwan | 10 | 0.7% | 0.3% | 0.5% | 0.5% | 0.2% | (2.0%) |
| Thailand | 10 | 1.5% | 1.4% | 1.9% | 2.0% | 0.6% | (5.7%) |
| Turkey | 10 | 11.7% | 12.4% | 16.7% | 17.8% | 5.4% | (37.5%) |
| | | Av | erage oth | er curren | cy zones | 0.9% | (8.0%) |
| | | | | Overal | l average | 0.8% | (7.6%) |

Inflation expectations much higher than at YE20

Long-term inflation rate expectations increased significantly since YE20. In the Eurozone, consumer price-based inflation increased by 60bp since YE20. The retail price index in the UK has increased by 50bp as well since YE20.

A higher inflation rate generally increases inflationdependent liabilities. Although the actual impact will be subject to the benefit plans valued.

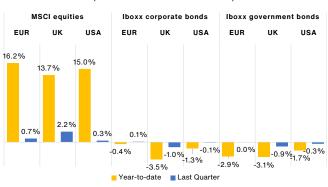
The Q3-2021 outcome of the Survey of Professional Forecasters by the European Central Bank (ECB) shows a 10bp increase of the 5 years inflation forecast from Q4-2020. The 5 years forecast survey results for Q4-2021 will be published towards the end of October.

| | | Inflatio | n rate | | Year-to-date |
|---------------------------------|---------|----------|---------|---------|--------------|
| Selected | 31-Dec- | 31-Dec- | 30-Jun- | 30-Sep- | increase/ |
| duration ⁽¹⁾ | 19 | 20 | 21 | 21 | (decrease) |
| Eurozone CPI ⁽²⁾ 15 | 1.4% | 1.4% | 1.7% | 2.0% | 0.6% |
| UK RPI ⁽²⁾ 20 | 3.2% | 3.1% | 3.4% | 3.6% | 0.5% |
| ECB longterm Eurozone target | 1.7% | 1.7% | 1.7% | 1.8% | 0.1% |

Equities up, but bonds down in 2021

The fear of inflation drove bond prices down in Q1-2021. They recuperated slightly in Q2-2021, while faster than expected economic recovery gave rise to positive equity returns. During Q3-2021, US and Eurozone markets did not move much. In the UK, equities slightly went up, while bond prices went slightly lower. The year-to-date equity returns remain very much positive in Europe, UK, and USA, while bonds still show negative year-to-date returns in all three markets.

The impact of the asset performance on funded liabilities will depend on how asset portfolios are weighted between equities and bonds.



Equity and bond returns 31-Dec-2020 until 30-Sep-2021 (Year-to-date and Last Quarter)

Looking ahead

Markets currently seem less optimistic about the speed of the economic recovery than earlier this year. Combined with a fear of a higher inflation this puts some pressure on the bond rates and on equity prices.

With many countries still battling the consequences of Covid-19, uncertainty remains about how the economic recovery and inflation will evolve, along with anticipated increase of central bank interest rates, large government budget deficits, labour shortage, and the impact of climate change.

Companies should continue to closely monitor the evolution of discount rates and asset returns over the next months.

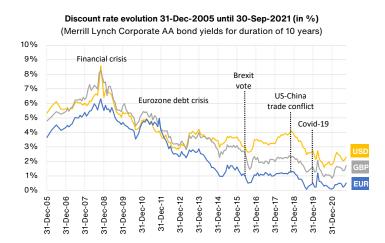
Aon can help mitigate your company's exposure to balance sheet liabilities, for instance by giving advice on discount rates and other assumptions, investigating the possibility to settle your company's liabilities, or reviewing funding options. If you would like help on this feel free to contact your Aon consultant.

Background information

Employee benefit liabilities under IFRS and US GAAP accounting are calculated as the present value of your company's future pension obligations, adjusted for any available assets in an external funding vehicle. This present value is based on a discount rate derived from the yields on high quality corporate bonds with durations similar to that of these obligations, or on government bond yields if the corporate bond yield market is not deep enough.

What balance sheet impact your company can expect from a change in discount rate, depends on several factors. Important are the regional spread of your company, the duration profile of the liabilities and the size of the discount rate change. Also, other financial and demographic assumptions and the return on any available assets impact the liability.

Over the last decade discount rates showed a steady drop in most major currency zones, mainly caused by central banks' measures to avoid a global recession.



Data sources

Discount rate and inflation rate

For the main currency zones a single equivalent rate was derived from the yield curve using cash flows representative for employee benefits in these markets. For the other currency zones, the rate was selected from the yield curve for a duration of 10 or 15 years. All rates were rounded to the nearest 10bp.

| USA | Ass US corrected AA hand universe surve | | | | | |
|-----------------|---|--|--|--|--|--|
| | Aon US corporate AA bond universe curve | | | | | |
| Eurozone | Aon Eurozone corporate AA curve | | | | | |
| UK | Aon UK single agency corporate only AA curve | | | | | |
| Canada | Aon Canadian new AA curve | | | | | |
| Japan | Aon Japanese curve | | | | | |
| Switzerland | Aon Swiss corporate AA bond curve | | | | | |
| Other currency | zones - Yield curve source for the discount rate | | | | | |
| Australia | G100 discount rate curve (milliman.com) | | | | | |
| Brazil | Government bond rates (NTN-B, anbima.com.br) | | | | | |
| China | Government bond yield curve | | | | | |
| India | Zero coupon sovereign rupee yield curve (ccilindia.com) | | | | | |
| Indonesia | Zero coupon government bond yield curve (ibpa.co.id) | | | | | |
| Mexico | 10y government bond yield (scotiabank.com.mx) | | | | | |
| New Zealand | Risk-free discount rate for accounting valuation (treasury.govt.nz) (3) | | | | | |
| Norway | Discount rate for corporate bonds (regnskapsstiftelsen.no) (3) | | | | | |
| Poland | Government bond rates (bondspot.pl) | | | | | |
| Saudi Arabia | Aon US corporate AA bond universe curve | | | | | |
| South Africa | Nominal zero coupon bond yield curve (iress.com) | | | | | |
| South Korea | Corporate AA bond yields (kis-net.kr) | | | | | |
| Sweden | Aon Swedish mortgage bond yield curve | | | | | |
| Taiwan | Government bond index report (tpex.org) | | | | | |
| Thailand | Zero coupon government bond yield curve (thaibma.or.th) | | | | | |
| Turkey | Government bond rates (Bloomberg) | | | | | |
| Main currency z | ones - Yield curve source for the inflation rate | | | | | |
| Eurozone | Aon Eurozone inflation swap curve | | | | | |
| ик | Aon UK market implied break-even rate curve | | | | | |

Asset return

Equity returns are based on MSCI net index evolution data published on investing.com. Corporate bond returns are based on total return index level data for the iBoxx investment grade corporate bonds as published on markit.com, and for government bond returns this is based on their investment grade sovereign and subsovereign bonds data. For USA, only the domestic bonds were considered. For UK, only non-gilts data was considered.

Notes

⁽¹⁾ Selected duration for major currency zones is based on the average observed duration of employee benefit liabilities in Aon's Global Survey of Retirement Plan Accounting Assumptions and is 10 years for most others.

⁽²⁾ CPI: consumer price index, RPI: retail price index.

⁽³⁾ The discount rate for these countries is only published a few times per year. The most recent rate at the date of publication is reflected in this document.

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The global retirement landscape is evolving at a rapid pace. Combinations of legislative, political and economic change pose both significant threats and create significant opportunities for DB and DC pension schemes. Setting and executing a successful global retirement strategy is therefore essential to managing potential risks; from effective benefits design and global mobility arrangements to the governance of financial and operational decision-making on a local, regional and multinational scale.

Aon's market-leading capabilities make us the perfect partner to help you through your unique multi-country pension challenges. Our international expertise across our broad portfolio enables us to provide integrated and comprehensive solutions, from the management of global retirement plans to the co-ordination of local retirement services. However large or small our clients' needs, we can help to empower results every step of the way.

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