



# Credit Solutions Conference 2021

Better decisions for sustainable growth

23-25 November | Virtual

Schedule in Central European Time

## Agenda

Compering by

**Shannon Manders**, Editorial Director at Global Trade Review

### Day 1

**Tuesday, 23 November – Schedule in Central European Time - English Language - Unless stated otherwise**

<b>9:45 a.m. – 10:45 a.m. CET</b>	<b>Better Decisions for Sustainable Growth – Keynote</b>	<b>Speakers:</b> <b>José Manuel Barroso</b> Former President of the European Commission Non-Executive Chairman Goldman Sachs International Chair of Gavi, the Vaccine Alliance <b>Q&amp;A moderated by:</b> <b>Eduardo Dávila</b> , CEO EMEA, Aon
<b>11:15 a.m. – 12:00 p.m. CET</b>	<b>2022 Credit Insurance Market Outlook - Panel discussion</b>	<b>Speakers:</b> <b>Oliver Henderson</b> , Chief Broking Officer, Credit Solutions, Aon <b>Martie van Velsen</b> , Director, Atradius Global <b>Karine Damman</b> , Director, Coface Global Solutions <b>Riccardo Rosa</b> , CEO, Euler Hermes World Agency
<b>12:30 p.m. – 1:15 p.m. CET</b>	<b>Sustainable business in the Middle East - A Region for Growth</b>	<b>Speakers:</b> <b>Will Jones</b> , Head of Credit Solutions, Aon Middle East <b>Keith Hutchison</b> , Partner, Clyde & Co <b>Michael Morris</b> , Partner, Clyde & Co <b>Rizwan Osman</b> , Partner, Clyde & Co
<b>1:30 p.m. – 2:15 p.m. CET</b> <i>2:30pm start Athens Time</i>	<b>Spotlight on: Greece</b>	<b>Speakers:</b> <b>Ioannis Kounas</b> , Head of Commercial Risk South East Europe, Atradius <b>Dorota Ulatowska</b> , Director Credit Intelligence, Euler Hermes Hellas <b>Angeliki Fostieri</b> , Senior Risk Underwriter, Coface Greece <b>Nicholas Badimas</b> , Chief Commercial Officer, Aon Greece

## Tuesday, 23 November – Schedule in Central European Time - English Language - Unless stated otherwise

<b>2:30 p.m. – 3:15 p.m. CET</b>	<b>Spotlight on: France</b> <i>French language session</i>	<b>Speakers:</b> <b>Louis Bollaert</b> , Head of Credit Solutions, Aon France <b>Louis Margueritte</b> , Directeur de Cabinet au Ministère charge des Petites et Moyennes Entreprises
<b>3:30 p.m. – 4:15 p.m. CET</b>	<b>Spotlight on: DACH (Germany, Austria, Switzerland)</b> <i>German language session</i>	<b>Speakers:</b> <b>Dr. Andreas Doerfler</b> , Managing Director, Roxcel Trading GmbH <b>Joerg Mielke</b> , Member of the Leadership Team, Credit Solutions, Aon DACH <b>Thomas Bieneck</b> , Member of the Leadership Team, Credit Solutions, Aon DACH

## Day 2

## Wednesday, 24 November - Schedule in Central European Time - English Language - Unless stated otherwise

<b>6:00a.m. – 6:45 a.m. CET</b> <i>4.00p.m. start Sydney Time</i>	<b>Spotlight on: Australia</b>	<b>Speakers:</b> <b>Ian Greenwood</b> , General Manager, Credit & AR, LG Electronics Australia <b>Mark Russell</b> , Director – Insurance, Professional Services and Government, Illion <b>Dafydd Owen</b> , Client Manager, Credit Solutions, Aon Australia <b>Carl Earls</b> , Head of Risk Australia, New Zealand and Pacific Islands, Atradius
<b>9:30a.m. – 10:15a.m. CET</b> <i>11.30am start Riyadh time</i>	<b>Spotlight on: Saudi Arabia</b>	<b>Speakers:</b> <b>Khalid Halwani</b> , Senior Account Manager, Credit Solutions, Aon Saudi Arabia <b>Malek Al Khatib</b> , Credit Underwriting Team Leader, Euler Hermes Saudi Arabia
<b>10:30 a.m. – 11:15 a.m. CET</b> <i>5.30p.m. Start Beijing Time</i>	<b>Growing in China, considerations for international companies</b>	<b>Speakers:</b> <b>Andy Jiang</b> , Aon-COFCO, Head of Credit Solutions, Aon Greater China <b>Steve Taylor</b> , Head of Credit Solutions, Aon Asia <b>Blossom Lim</b> , Aon-COFCO, Director Transaction Liability, Aon Asia <b>Billy Qian</b> , Aon-COFCO, Credit Solutions Associate Director, Aon China
<b>11:45 a.m. - 12:30 p.m. CET</b>	<b>Sustainable finance and what else to expect next from the financial sector</b>	<b>Speakers:</b> <b>Boris Jaquet</b> , Global Head of Distribution, Deutsche Bank AG <b>Jeff Handler</b> , VP of Innovation, TradelX <b>Alice Black</b> , Executive Director – Structured & Capital Solutions, Aon <b>Philip Amlot</b> , Senior Underwriter, Markel International

## Wednesday, 24 November - Schedule in Central European Time - English Language - Unless stated otherwise

<b>1:00p.m. - 1:45 p.m. CET</b>	<b>Surety solutions that will support sustainable growth and working capital</b>	<b>Speakers:</b> <b>Ruggero Nicodemo</b> , Head of Surety EMEA, Credit Solutions, Aon <b>Sean McGroarty</b> , Global Head of Surety and Guarantee, Euler Hermes <b>Azman Noorani</b> , Global Head of Surety, Swiss Re Corporate Solutions
<b>2:00p.m. – 2.45p.m. CET</b> <i>3.00p.m. Start Johannesburg Time</i>	<b>Spotlight on: South Africa</b>	<b>Speakers:</b> <b>Maria Teixeira</b> , Head of Credit Solutions, Aon South Africa <b>Angela Jack</b> , Business Unit Head - Financial Services Group, Aon South Africa <b>Mpho Makumbane</b> , Client Service Manager, Credit Solutions, Aon South Africa

## Day 3

## Thursday, 25 November - Schedule in Central European Time - English Language - Unless stated otherwise

<b>10:30a.m. - 11:15a.m. CET</b>	<b>Making leadership decisions for growth - Panel discussion</b>	<b>Speakers:</b> <b>Vincenzo de Cesaris</b> , Group Head of Finance, M&A and Risk Management, Pirelli <b>Guillaume Lanoë</b> , CCO Large Corporates, Crédit Mutuel Factoring <b>Rogier Sparreboom</b> , CFO EMEA, Aon <b>Stuart Lawson</b> , Credit Solutions CEO, Aon
<b>11:45 a.m. - 12:30 p.m. CET</b> <i>4.15p.m. Start India Standard Time</i>	<b>Growing in India, regulatory changes that will create new liquidity tools</b>	<b>Speakers:</b> <b>Rajeev Gupta</b> , CFO, KEI Industries Limited <b>Mukund Daga</b> , Head of Credit Solutions, Aon India <b>Ankit Tambe</b> , Director, Structured & Capital Solutions, Asia
<b>1:00 p.m. - 1:45 p.m. CET</b>	<b>Credit management digitalisation for sustained growth</b>	<b>Speakers:</b> <b>Els van Leeuwen</b> , PolicyManager Global Product Leader, Credit Solutions, Aon <b>Peter van Eendenburg</b> , Head of Credit Management, Engie Netherlands <b>Luc Godfroid</b> , International Business Development, Visma   Onguard <b>Nicolas Carreño</b> , Chief Operating Officer, Credit Solutions EMEA, Aon